

**Segmentwise revenue, results and capital employed for the 9-month period ended 31 December 2002**

RS. LACS

| S.No.    | Particulars   | Quarter ended<br>31.12.2002 | ended<br>31.12.2001 | Nine months<br>ended 31.12.2002 | ended<br>31.12.2001 | Year ended<br>31.3.2002 |
|----------|---|-----------------------------|---------------------|---------------------------------|---------------------|-------------------------|
| <b>A</b> | <b>SEGMENT REVENUE</b>                                      |                             |                     |                                 |                     |                         |
|          | a) AGRO INPUTS  | 35577.20                    | 40817.22            | 96849.78                        | 109966.76           | 139573.64               |
|          |   | 0.00                        | 0.00                |                                 | 0.00                | 0.00                    |
|          | b) BULK DRUGS & FORMULATIONS                                | 2781.10                     | 3255.96             | 9065.35                         | 8450.32             | 11107.29                |
|          |   | 0.00                        | 0.00                |                                 | 0.00                | 0.00                    |
|          | c) OTHERS   | 1397.81                     | 595.22              | 3727.36                         | 2630.69             | 20305.32                |
|          |   | <b>0.00</b>                 | <b>0.00</b>         |                                 | <b>0.00</b>         | <b>0.00</b>             |
|          | <b>TOTAL</b>  | <b>39756.11</b>             | <b>44668.40</b>     | <b>109642.49</b>                | <b>121047.77</b>    | <b>170986.25</b>        |
|          |   | <b>0.00</b>                 | <b>0.00</b>         |                                 | <b>0.00</b>         | <b>0.00</b>             |
|          | <b>LESS : INTER SEGMENT SALES</b>                           | 0.0                         | 0.19                | 0.28                            | 2.08                | 3.83                    |
|          |   | <b>0.00</b>                 | <b>0.00</b>         |                                 | <b>0.00</b>         | <b>0.00</b>             |
|          | <b>NET SALES/INCOME FROM OPERATIONS</b>                     | <b>39756.11</b>             | <b>44668.21</b>     | <b>109642.21</b>                | <b>121045.69</b>    | <b>170982.42</b>        |
|          |   | <b>0.00</b>                 | <b>0.00</b>         |                                 | <b>0.00</b>         | <b>0.00</b>             |
| <b>B</b> | <b>SEGMENT RESULTS</b>                                      | <b>0.00</b>                 | <b>0.00</b>         |                                 | <b>0.00</b>         | <b>0.00</b>             |
|          | PROFIT / (LOSS) (BEFORE TAX AND INTEREST) FROM EACH SEGMENT | <b>0.00</b>                 | <b>0.00</b>         | <b>0.00</b>                     | <b>0.00</b>         | <b>0.00</b>             |
|          |   | <b>0.00</b>                 | <b>0.00</b>         |                                 | <b>0.00</b>         | <b>0.00</b>             |
|          | a) AGRO INPUTS  | 1203.32                     | 4708.32             | 6269.57                         | 12671.71            | 9815.67                 |
|          |   | 0.00                        | 0.00                |                                 | 0.00                | 0.00                    |
|          | b) BULK DRUGS & FORMULATIONS                                | 433.53                      | 424.72              | 1518.16                         | 1114.07             | 351.52                  |
|          |   | 0.00                        | 0.00                |                                 | 0.00                | 0.00                    |
|          | c) OTHERS   | (45.97)                     | (70.33)             | (244.03)                        | (209.42)            | (3182.53)               |
|          |   | <b>0.00</b>                 | <b>0.00</b>         |                                 | <b>0.00</b>         | <b>0.00</b>             |
|          | <b>TOTAL</b>  | <b>1590.88</b>              | <b>5062.71</b>      | <b>7543.70</b>                  | <b>13576.36</b>     | <b>6984.66</b>          |
|          |   | <b>0.00</b>                 | <b>0.00</b>         |                                 | <b>0.00</b>         | <b>0.00</b>             |
|          | <b>LESS:</b>  | <b>0.00</b>                 | <b>0.00</b>         |                                 | <b>0.00</b>         | <b>0.00</b>             |
|          | i) INTEREST   | 3950.74                     | 5416.77             | 12693.38                        | 16025.89            | 20235.96                |
|          |   | 0.00                        | 0.00                |                                 | 0.00                | 0.00                    |
|          | ii) OTHER UNALLOCABLE EXPENDITURE                           |                             |                     |                                 |                     |                         |
|          | NET OF UNALLOCABLE INCOME                                   | 837.37                      | 4602.15             | 2154.81                         | 7227.91             | 8299.50                 |
|          |   | <b>0.00</b>                 | <b>0.00</b>         |                                 | <b>0.00</b>         | <b>0.00</b>             |

|   |  |                  |                  |                  |                  |                   |
|---|--|------------------|------------------|------------------|------------------|-------------------|
|   | <b>TOTAL LOSS BEFORE TAX</b>           | <b>(3197.23)</b> | <b>(4956.21)</b> | <b>(7304.49)</b> | <b>(9677.44)</b> | <b>(21550.80)</b> |
| <b>C</b>  | <b>CAPITAL EMPLOYED</b>                |                  |                  |                  |                  |                   |
|   | (SEGMENT ASSETS - SEGMENT LIABILITIES) |                  |                  |                  |                  |                   |
|   | a) AGRO INPUTS                         | 10239.54         | 20623.92         | 10239.54         | 20623.92         | 20386.43          |
|   |  | 0.00             | 0.00             |                  | 0.00             | 0.00              |
|   | b) BULK DRUGS & FORMULATIONS           | 13823.54         | 15219.85         | 13823.54         | 15219.85         | 13006.64          |
|   |  | 0.00             | 0.00             |                  | 0.00             | 0.00              |
|   | c) OTHERS                              | 3724.93          | 3568.51          | 3724.93          | 3568.51          | 5249.83           |
|   | <b>TOTAL</b>                           | <b>27788.01</b>  | <b>39412.28</b>  | <b>27788.01</b>  | <b>39412.28</b>  | <b>38642.90</b>   |
| Note: Segment Capital Employed does not include unallocated Corporate net assets (including investments of Rs.39403.28 lacs). |  |                  |                  |                  |                  |                   |



